

# coinIX GmbH & Co KgaA

Germany | Technology | MCap EUR 8.3m

3 April 2024

UPDATE



# Hidden reserves of EUR 5.1m realized; BUY

### BUY (BUY)

**Target price** Current price Up/downside **EUR 4.00 (4.27)** EUR 2.70 48.1%



# What's it all about?

coinIX announced the realization of hidden reserves of EUR 5.1m in the 2024 financial year through the transfer of liquid cryptocurrency holdings to the special fund coinIX COINVEST SCI1. The operational impact will remain minimal, as the same experienced team will continue to make the investment decisions. Transparency will be increased through the regular publication of the value of the special fund. We assume that the management fees of the special fund will be in line with those of coinIX, so that there will be no changes on the cost side, but additional income opportunities through the participation of further investors. Separately, one of coinIX's token projects, peaq, has announced a successful Series A funding round of USD 15m. This gives us confidence in the value potential of the as yet untraded token. We confirm our BUY recommendation with a new price target of EUR 4.00, which takes into account the tax payment on realized profits. coinIX remains the top choice for investors seeking exclusive access to a diversified blockchain portfolio.

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IMPORTANT. Please refer to the last page of this report for "Important disclosures" and analyst(s) certifications.

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# Germany | Technology | MCap EUR 8.3m | EV EUR 8.1m

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	Up/downside	48.1%

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## Hidden reserves of EUR 5.1m realized; BUY

**Hidden reserves of EUR 5.1m realized; BUY**. coinIX has announced in a press release that the company has realized hidden reserves of EUR 5.1m, which will be recognized in profit or loss in the 2024 financial year. The profit was realized by transferring the holdings of liquid cryptocurrencies to the special fund coinIX COINVEST SCI1; in return, coinIX will receive corresponding fund shares, which are to remain in coinIX's portfolio in the long term. The fund assets will be managed by the same team that is making the investment decisions for coinIX. We assume that the profits from the realization of the hidden reserves will be taxed at a rate of 32.3%, whereby loss carryforwards from 2022 can still be applied.

What is changing - and what is not. Operationally, the transaction has no immediate impact on coinIX's business model, as the proven team will continue to make investment decisions in the same asset classes. The transparency of investment performance in liquid cryptocurrencies should increase as coinIX COINVEST SCI1 will regularly publish fund values. We assume that the management fees of the special fund will be in line with those of coinIX, i.e. an annual management fee of 2% on assets under management plus a performance fee of 20%. As the management fee of the special fund is offset against the management fee of coinIX, the only difference could be due to a lower high watermark in the special fund. In return, the new structure opens the possibility of raising funds from further professional and semi-professional investors in the special fund and thus generating additional income to ensure professional asset management in the long term. In addition, a monetary participation of coinIX in the growth of the special fund is planned, although no details have been disclosed.

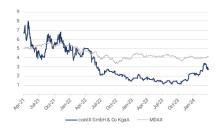
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coinIX GmbH & Co KgaA	2020	2021	2022	2023P	2024E	2025E
Sales	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	-0.0	1.7	-0.2	0.8	4.3	0.8
EBIT	-0.1	1.7	-1.5	0.2	4.3	0.8
Net profit	-0.7	1.8	-1.3	0.0	2.9	0.5
Net debt (net cash)	-0.1	-0.8	-0.2	-0.6	-3.5	-4.1
Net debt/EBITDA	2.8x	-0.5x	1.1x	-0.7x	-0.8x	-5.0x
EPS reported	-0.29	0.63	-0.43	0.01	0.95	0.18
DPS	0.00	0.00	0.00	0.00	0.00	0.00
Dividend yield	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
ROCE	-5.7%	22.4%	-23.2%	2.4%	47.0%	8.3%
EV/EBITDA	-216.7x	4.4x	-39.5x	9.2x	1.1x	5.2x
EV/EBIT	-120.2x	4.4x	-5.3x	50.6x	1.1x	5.2x
PER	-9.2x	4.3x	-6.3x	218.2x	2.8x	15.2x
		-				

\* coinIX is financed exclusively by equity. Source: Company data, mwb research

Note 1: German GAAP reporting is not very meaningful for an investment company.

Note 2: Estimates do not include any proceeds from divestments of equity stakes.



Source: Company data, mwb research

High/low 52 weeks	3.40 / 1.10
Price/Book Ratio	1.3x
Ticker / Symbols	
ISIN	DE000A2LQ1G5
WKN	A2LQ1G
Bloomberg	XCX:GR

#### **Changes in estimates**

		Sales	EBIT	EPS
2023P	old ∆	0.0 na%	0.2 0.0%	0.01 0.0%
2024E	old	0.0	0.6	0.16
	Δ	na%	618.8%	493.6%
2025E	old	0.0	0.8	0.22
	Δ	na%	0.0%	-17.4%

#### Key share data

Number of shares: (in m pcs)	3.07
Book value per share: (in EUR)	2.03
Ø trading vol.: (12 months)	1,055

Major shareholders	
Free Float	

100.0%

#### **Company description**

coinIX is a venture capital investment firm that invests in blockchain technology companies, tokens and cryptocurrencies.



**Good news from peaq.** In July 2022, coinIX invested in tokens from peaq, a project to develop a layer 1 for decentralized physical infrastructure networks (DePINs). peaq's existing projects include Silencio, an app for measuring noise with smartphones, and ELOOP, a token-based car sharing service using Teslas. peaq has now received USD 15m in a Series A financing round led by Generative Ventures and Borderless Capital, which will be used to further expand the ecosystem. The peaq tokens are not yet traded on the usual platforms, but the financing round with well-known blockchain investors gives confidence that the project will develop well.

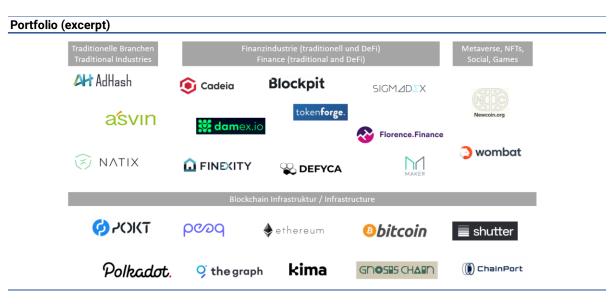
**BUY**. An update of our NAV valuation model taking into account the tax payment and with current prices results in a new price target of EUR 4.00 (old: EUR 4.27). With a coinIX share, investors gain exclusive access to a broadly diversified portfolio along the entire blockchain value chain. We continue to recommend BUY.

# Valuation

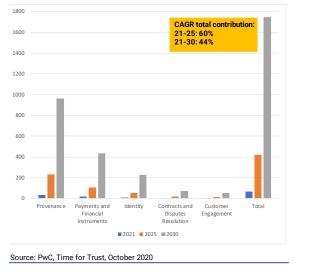
Portfolio coinIX					
		Buchwert			aktueller Wert
	Quelle /	book value	e de la companya de l	Bewertungs-	current value
Unternehmen / Company	source	(reported, EUR k)	Valuation base	grundlage	(eAR, EUR k)
Finexity AG	reported	275,0	estimate	Schätzung	700
Cadeia GmbH	reported	200,5	book value	Schätzung	100
Asvin GmbH	reported	250,0		Buchwert	500
AdHash AG	reported	150,9	book value	Buchwert	150
Simetria Trading Solutions Ltd.	reported	125,0	book value	Schätzung	0
Pandora Core AG	reported	107,0	estimate	Schätzung	50
Blockpit GmbH	reported	104,9	Series A 07/21	Series A 07/21	300
Defyca Holdings Sarl	reported	102,1		Buchwert	100
Natix GmbH	reported	200,0	book value	Schätzung	265
Kima (ehem. Diversifi)	reported	85,0	book value	Schätzung	300
Crypto Index Series Ltd.	reported	75,0	book value	Schätzung	75
XVA Blockchain GmbH	reported	63,5	book value	Schätzung	60
AllTokenFottball	reported	62,5	book value	Schätzung	0
Livin Media Ltd.	reported	56,0	book value	Schätzung	50
Blockchance UG	reported	45,3	book value	Schätzung	0
OURZ AG	reported	16,0	book value	Schätzung	0
Autonomy Labs Ltd.	reported	9,0	book value	Buchwert	10
Tokenforge	reported	100,0	book value	Buchwert	100
Summe Equity-Beteiligungen			TTL e	quity investments	2.760
EUR/USD	1,0777				
Token	Quelle / Source	Anz. / Number Token (k)	Preis / Price (USD)	Preis / Price (EUR)	Wert / Value (EUR k)
The Graph (GRT)	est.	11.625	0,3369	0,3126	(EOR R) 3.634
Ethereum (ETH)	est.	1,300	3.317	3.078	4.001
Bitcoin (BTC)	est.	0,022	66.330	61.545	1.354
All other tokens & SAFT	est.	0,022	00.330	01.040	2.330
Summe Token-Projekte und Kr		ngon	TTI tokon pro	jects and cryptos	11.319
Summe Token-Projekte und Ki	yptowarii ui	igen	TTE token pro	jects and cryptos	11.319
Cash (EUR k, Schätzung)				Cash (EUR k, est.)	150
Zeitwert der Vermögensgegens	stände		Fa	air value of assets	14.229
-Managementgebühr 6 Jahre au				6 years on equity	331
-Managementgebühr 2 Jahre au			-	2 years on tokens	453
-Managementgebühr 1 Jahr auf		-		fee 1 year on cash	453
		Stouorp	-	•	
-Managementgebühr Erfolgsbet	enigung & s		standing profit pa		1.156 <b>12.286</b>
2 Apr 24			Aktie / NAV pe	NAV (EUR k)	4,00
3-Apr-24		INAV Je	ARUE / NAV PE	si silare (EUR)	4,00



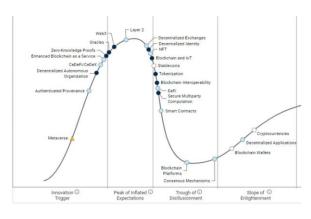
# Investment case in five charts







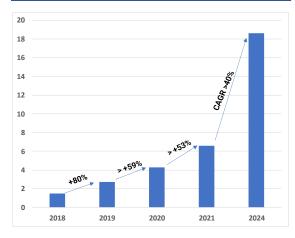
### Gartner Blockchain Hype Cycle



Source: Gartner (Juli 2022)

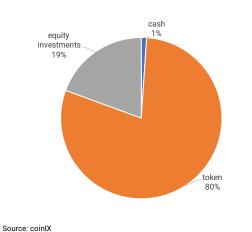
Source: Company data, mwb research

Global Spending on Blockchain Solutions (USD bn)



Source: IDC

### Portfolio allocation







# SWOT analysis

### Strengths

- Early mover with good track record
- Exclusive focus on blockchain; deep and complementary know-how in the team (including inhouse regulatory expertise)
- Network enables access to attractive pre-sales and seed rounds
- Flexibility in asset allocation and high diversification in cryptocurrencies, tokens and blockchain venture capital

#### Weaknesses

- Unusual legal form (GmbH & Co KGaA)
- Listing on the open market (Düsseldorf, Munich, Berlin) with low transparency and reporting requirements

#### Opportunities

- Enormous growth of the blockchain market and related investment opportunities
- Very high return potential with simultaneously high liquidity of cryptocurrencies and some tokens
- Generating recurring revenues through staking / delegating
- Eurocentric business model with clear regulatory framework

#### Risks

- Volatility of cryptocurrencies and token prices
- Stricter regulation of cryptocurrencies and accompanying higher regulatory requirements for coinIX





# Financials

Attention: German GAAP reporting is not very meaningful for an investment company.

Profit and loss (EURm)	2020	2021	2022	2023P	2024E	2025E
Net sales	0.0	0.0	0.0	0.0	0.0	0.0
Change in finished goods and work-in-process	0.0	0.0	0.0	0.0	0.0	0.0
Total sales	0.0	0.0	0.0	0.0	0.0	0.0
Material expenses	0.0	0.0	0.0	0.0	0.0	0.0
Gross profit	0.0	0.0	0.0	0.0	0.0	0.0
Other operating income	0.3	4.1	0.6	1.3	5.1	1.6
Personnel expenses	0.0	0.0	0.0	0.0	0.0	0.0
Other operating expenses	0.3	2.4	0.8	0.5	0.8	0.8
EBITDA	-0.0	1.7	-0.2	0.8	4.3	0.8
Depreciation	0.0	0.0	0.0	0.0	0.0	0.0
EBITA	-0.1	1.7	-0.2	0.8	4.3	0.8
Amortisation of goodwill and intangible assets	0.0	0.0	1.3	0.7	0.0	0.0
EBIT	-0.1	1.7	-1.5	0.2	4.3	0.8
Financial result	0.0	0.5	0.0	0.0	0.0	0.0
Recurring pretax income from continuing operations	-0.1	2.2	-1.5	0.2	4.3	0.8
Extraordinary income/loss	-0.6	0.0	0.0	0.0	0.0	0.0
Earnings before taxes	-0.7	2.2	-1.5	0.2	4.3	0.8
Taxes	0.0	0.4	-0.2	0.1	1.4	0.3
Net income from continuing operations	-0.7	1.8	-1.3	0.0	2.9	0.5
Result from discontinued operations (net of tax)	0.0	0.0	0.0	0.0	0.0	0.0
Net income	-0.7	1.8	-1.3	0.0	2.9	0.5
Minority interest	0.0	-0.0	0.0	0.0	0.0	0.0
Net profit (reported)	-0.7	1.8	-1.3	0.0	2.9	0.5
Average number of shares	2.31	2.87	3.07	3.07	3.07	3.07
EPS reported	-0.29	0.63	-0.43	0.01	0.95	0.18



Balance sheet (EURm)	2020	2021	2022	2023P	2024E	2025E
Intangible assets (excl. Goodwill)	0.5	5.1	3.6	2.9	2.9	2.9
Goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Property, plant and equipment	0.0	0.0	0.0	0.0	0.0	0.0
Financial assets	0.4	1.4	1.9	1.9	1.9	1.9
FIXED ASSETS	0.9	6.5	5.5	4.8	4.8	4.8
Inventories	0.0	0.0	0.0	0.0	0.0	0.0
Accounts receivable	0.0	0.0	0.0	0.0	0.0	0.0
Other current assets	0.3	0.4	0.9	0.9	0.9	0.9
Liquid assets	0.1	0.8	0.2	0.6	3.5	4.1
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred charges and prepaid expenses	0.0	0.0	0.0	0.0	0.0	0.0
CURRENT ASSETS	0.4	1.3	1.1	1.5	4.4	5.0
TOTAL ASSETS	1.3	7.8	6.6	6.3	9.2	9.7
SHAREHOLDERS EQUITY	1.2	7.0	6.2	6.3	9.2	9.7
MINORITY INTEREST	0.0	0.0	0.0	0.0	0.0	0.0
Long-term debt	0.0	0.0	0.0	0.0	0.0	0.0
Provisions for pensions and similar obligations	0.0	0.0	0.0	0.0	0.0	0.0
Other provisions	0.0	0.5	0.3	0.0	0.0	0.0
Non-current liabilities	0.0	0.5	0.3	0.0	0.0	0.0
short-term liabilities to banks	0.0	0.0	0.0	0.0	0.0	0.0
Accounts payable	0.1	0.2	0.0	0.0	0.0	0.0
Advance payments received on orders	0.0	0.0	0.0	0.0	0.0	0.0
Other liabilities (incl. from lease and rental contracts)	0.0	0.0	0.0	0.0	0.0	0.0
Deferred taxes	0.0	0.0	0.0	0.0	0.0	0.0
Deferred income	0.0	0.0	0.0	0.0	0.0	0.0
Current liabilities	0.1	0.2	0.0	0.0	0.0	0.0
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	1.3	7.8	6.6	6.3	9.2	9.7

Balance sheet (common size)	2020	2021	2022	2023P	2024E	2025E
Intangible assets (excl. Goodwill)	41%	66%	54%	46%	31%	30%
Goodwill	0%	0%	0%	0%	0%	0%
Property, plant and equipment	0%	0%	0%	0%	0%	0%
Financial assets	30%	17%	28%	30%	20%	19%
FIXED ASSETS	71%	84%	83%	76%	52%	<b>49</b> %
Inventories	0%	0%	0%	0%	0%	0%
Accounts receivable	0%	0%	0%	0%	0%	0%
Other current assets	21%	6%	14%	14%	10%	9%
Liquid assets	8%	11%	4%	10%	38%	42%
Deferred taxes	0%	0%	0%	0%	0%	0%
Deferred charges and prepaid expenses	0%	0%	0%	0%	0%	0%
CURRENT ASSETS	<b>29</b> %	16%	17%	24%	<b>48</b> %	51%
TOTAL ASSETS	100%	100%	100%	100%	100%	100%
SHAREHOLDERS EQUITY	91%	90%	95%	100%	100%	100%
MINORITY INTEREST	0%	0%	0%	0%	0%	0%
Long-term debt	0%	0%	0%	0%	0%	0%
Provisions for pensions and similar obligations	0%	0%	0%	0%	0%	0%
Other provisions	1%	7%	5%	0%	0%	0%
Non-current liabilities	1%	7%	5%	0%	0%	0%
short-term liabilities to banks	0%	0%	0%	0%	0%	0%
Accounts payable	8%	3%	1%	0%	0%	0%
Advance payments received on orders	0%	0%	0%	0%	0%	0%
Other liabilities (incl. from lease and rental contracts)	0%	0%	0%	0%	0%	0%
Deferred taxes	0%	0%	0%	0%	0%	0%
Deferred income	0%	0%	0%	0%	0%	0%
Current liabilities	8%	3%	1%	0%	0%	0%
TOTAL LIABILITIES AND SHAREHOLDERS EQUITY	100%	100%	100%	100%	100%	100%



Cash flow statement (EURm)	2020	2021	2022	2023P	2024E	2025E
Net profit/loss	0.0	1.8	-1.3	0.0	2.9	0.5
Depreciation of fixed assets (incl. leases)	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of goodwill	0.0	0.0	0.0	0.0	0.0	0.0
Amortisation of intangible assets	0.0	0.0	1.3	0.7	0.0	0.0
Others	0.0	-0.5	-0.7	-0.3	0.0	0.0
Cash flow from operations before changes in w/c	0.0	1.4	-0.8	0.4	2.9	0.5
Increase/decrease in inventory	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in accounts receivable	0.0	0.0	0.0	0.0	0.0	0.0
Increase/decrease in accounts payable	0.0	0.1	-0.2	-0.0	0.0	0.0
Increase/decrease in other w/c positions	0.0	-0.1	-0.4	0.0	0.0	0.0
Increase/decrease in working capital	0.0	-0.0	-0.6	-0.0	0.0	0.0
Cash flow from operating activities	0.0	1.3	-1.4	0.4	2.9	0.5
CAPEX	0.0	0.0	0.0	0.0	0.0	0.0
Payments for acquisitions	0.0	-3.5	0.0	0.0	0.0	0.0
Financial investments	0.0	0.0	0.0	0.0	0.0	0.0
Income from asset disposals	0.0	0.0	0.3	0.0	0.0	0.0
Cash flow from investing activities	0.0	-3.5	0.3	0.0	0.0	0.0
Cash flow before financing	0.0	-2.2	-1.1	0.4	2.9	0.5
Increase/decrease in debt position	0.0	0.0	0.0	0.0	0.0	0.0
Purchase of own shares	0.0	0.0	0.0	0.0	0.0	0.0
Capital measures	0.0	3.8	0.5	0.0	0.0	0.0
Dividends paid	0.0	0.0	0.0	0.0	0.0	0.0
Others	0.0	0.0	0.0	0.0	0.0	0.0
Effects of exchange rate changes on cash	0.0	0.0	0.0	0.0	0.0	0.0
Cash flow from financing activities	0.0	3.8	0.5	0.0	0.0	0.0
Increase/decrease in liquid assets	0.0	0.8	-0.6	0.4	2.9	0.5
Liquid assets at end of period	0.0	0.8	0.2	0.6	3.5	4.1



Ratios	2020	2021	2022	2023P	2024E	2025E
Per share data						
Earnings per share reported	-0.29	0.63	-0.43	0.01	0.95	0.18
Cash flow per share	0.00	0.46	-0.45	0.12	0.95	0.18
Book value per share	0.51	2.44	2.03	2.04	2.99	3.17
Dividend per share	0.00	0.00	0.00	0.00	0.00	0.00
Valuation						
P/E	-9.2x	4.3x	-6.3x	218.2x	2.8x	15.2x
P/CF	Infinityx	5.8x	-6.0x	22.9x	2.8x	15.2x
P/BV	5.3x	1.1x	1.3x	1.3x	0.9x	0.9x
Dividend yield (%)	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
FCF yield (%)	0.0%	17.2%	-16.6%	4.4%	35.3%	6.6%
EV/EBITDA	-216.7x	4.4x	-39.5x	9.2x	1.1x	5.2x
EV/EBIT	-120.2x	4.4x	-5.3x	50.6x	1.1x	5.2x
Income statement (EURm)						
Sales	0.0	0.0	0.0	0.0	0.0	0.0
Gross profit	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	-0.0	1.7	-0.2	0.8	4.3	0.8
EBIT	-0.1	1.7	-1.5	0.2	4.3	0.8
Net profit	-0.7	1.8	-1.3	0.0	2.9	0.5
Cash flow statement (EURm)						
CF from operations	0.0	1.3	-1.4	0.4	2.9	0.5
Сарех	0.0	0.0	0.0	0.0	0.0	0.0
Maintenance Capex	0.0	0.0	0.0	0.0	0.0	0.0
Free cash flow	0.0	1.3	-1.4	0.4	2.9	0.5
Balance sheet (EURm)						
Intangible assets	0.5	5.1	3.6	2.9	2.9	2.9
Tangible assets	0.0	0.0	0.0	0.0	0.0	0.0
Shareholders' equity	1.2	7.0	6.2	6.3	9.2	9.7
Pension provisions	0.0	0.0	0.0	0.0	0.0	0.0
Liabilities and provisions	0.0	0.5	0.3	0.0	0.0	0.0
Net financial debt	-0.1	-0.8	-0.2	-0.6	-3.5	-4.1
w/c requirements	-0.1	-0.2	-0.0	0.0	0.0	0.0
Ratios						
ROE	-57.7%	26.0%	-21.3%	0.6%	31.8%	5.6%
ROCE	-5.7%	22.4%	-23.2%	2.4%	47.0%	8.3%
Net gearing	-9.0%	-11.9%	-3.8%	-9.5%	-38.3%	-41.8%
Net debt / EBITDA	2.8x	-0.5x	1.1x	-0.7x	-0.8x	-5.0x



# Conflicts of interest

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